

Prashant Das, Ph.D.

Associate Professor & Acting Director of Real Estate, Finance & Economics Institute

EHL Lausanne, Route de Cojonex 18, 1000 Lausanne 25, Switzerland

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HIGHLIGHTS

- Authored 22 journal articles, 2 books
- Earned nine internationally competitive research awards and a teaching excellence award
- Taught at Masters', Bachelors' or Executive levels in 5 countries: America, Europe & Asia
- Serving on the editorial board of two journals,

PROFESSIONAL EXPERIENCE

Associate Professor of Real Estate Finance	2018 – now
EHL Lausanne, University of App. Sciences & Arts, Western Switzerland	
o Acting Director: Real Estate, Finance & Econ. Institute	2018 – now
o Member: Academic Board	2018 – now
o Executive Education Course Leader	2015 – now
o Visiting Faculty	
- Bucharest Univ. of Economic Studies (ASE), Romania	2017 - 2020
- Jaypee Business School, India	2016
- Beijing Hospitality Institute, China	2015
 Assistant Professor of Real Estate Finance	
EHL Lausanne, University of App. Sciences & Arts, Western Switzerland	2013 – 2017
 Graduate Teaching Associate (Independent teaching responsibility)	2010 – 2013
Robinson College of Business, Georgia State University, Atlanta, USA	
 Associate (National) Product Manager	2007– 2007
HCL Infosystems Ltd., New Delhi, India	
 Assistant Systems Engineer	2005 – 2007
Tata Consultancy Services Ltd., Mumbai, India	

EDUCATION

Doctor of Philosophy in Business / Real Estate	2013
Georgia State University, Atlanta, USA	
 Master of Science in Land Development	2008
Texas A&M University, College Station, USA	
 Bachelor of Architecture	2005
Indian Institute of Technology (IIT), Roorkee, India	

RESEARCH INTEREST

Commercial Real Estate (REITs, CMBS, Hedonic Valuation, Loans, Investment, Sustainability, Hotels) • Sentiments • Real Estate in India

TEACHING INTEREST

Real Estate (Principles, Finance, Investment, Valuation, Development, Capital Markets, REIT) •
Financial Management • Applied Financial Econometrics

ACADEMIC JOURNAL PUBLICATIONS

PRIMARY RESEARCH INTERESTS

1. Das, P., Füss, R.; Hanle, B. & Russ, I. (2020). ‘The Cross-Over Effect of Irrational Investor Sentiments in Commercial and Residential Real Estate Markets.’ **Journal of Banking and Finance**, [SSCI] *Forthcoming*
2. Das, P. & Freybote, J. (2020). ‘Investor Sentiment and Prepayment Hazard: The Case of Multifamily MBS Loans’ **Journal of Real Estate Research**, [SSCI] *Forthcoming*
*Won Practitioner Research (Conference) Award, American Real Estate Society (2019)
*Won the Best Paper (Conference) Award, American Real Estate Society (2017)
3. Poretti, C. & Das, P. (2020). ‘What Explains Differing Holding Periods Across Hotel Investments? A Hazard Rate Framework’. **International Journal of Hospitality Management**, [SSCI] *Forthcoming*
4. Blengini, I. & Das, P. (2020). ‘Why A New Name? The Role of Asset Characteristics and Broad Market Trends in Predicting Brand Affiliation Change in Hotels.’ **Cornell Hospitality Quarterly**, [SSCI]. *Forthcoming*
5. Das, P., Coulson, E. & Ziobrowski, A., (2019) ‘Caste, Faith and Gender: Determinants of Homeownership in India’. **Journal of Real Estate Finance & Economics**, [SSCI] 59 (1) pp 27-55.
6. Das, P.; Smith, P. & Gallimore, P. (2018). ‘Pricing Extreme Attributes in Commercial Real Estate: The Case of Hotel Transactions’. **Journal of Real Estate Finance & Economics**, 57 (2), pp 264-296 [SSCI]
*Earlier version won the Nambiar Developers Best Paper Award in Real Estate at the Asian Real Estate Society Conference (2016), Bangalore
7. Das, P., Ziobrowski, A., & Coulson, E. (2015). Online information search, market fundamentals and apartment real estate. **Journal of Real Estate Finance and Economics**, 51(4), pp 480-502. [SSCI]
*Earlier version won the Best Paper (Conference) Award, American Real Estate Society
8. Das, P. (2015). Revisiting the Hotel Capitalization Rate, **International Journal of Hospitality Management**, 46 (2015) 151–160. [SSCI]
9. Das, P., Freybote, J., & Marcato, G. (2015). An investigation into sentiment-induced institutional trading behavior and asset pricing in the REIT market. **Journal of Real Estate Finance and Economics**, 51(2) pp 160-189. [SSCI]
10. Sah, V., Zhou, X., & Das, P. (2015). Does index addition add any new information? Evidence from REIT dividend forecasts. **Journal of Property Research**, 32(1), 33-49.
11. Chinloy, P., Das, P., & Wiley, J. A. (2014). Houses and apartments: similar assets, different financials*. **Journal of Real Estate Research**, (lead article) 36(4), 409-433. [SSCI]
*Won the Best Paper of the Year (Journal) Award, 2015

12. Das, P., & Wiley, J. A. (2014). Determinants of premia for energy-efficient design in the office market. **Journal of Property Research**, 31(1), 64-86.
*Won the Best Paper (Conference) Award, American Real Estate Society

OTHER PEER-REVIEWED PUBLICATIONS

13. Frutig, B. & Das, P. (2020). ‘Does Geographic Diversification Reduce Systematic Risk in Hotel REITs?’ **Journal of Hospitality Financial Management** 28(1). *Forthcoming*
14. Das, P., Blal, I. & Freybote, J. (2020). ‘The Importance of Micro-Location for Pricing Real Estate Assets.’ **Journal of Real Estate Portfolio Management**. *Forthcoming*
15. Das, P. & Thomas, C.R. (2016). ‘Strategic Development of REITs in India.’ **Journal of Real Estate Literature**, Vol 24 No. 1 pp 105-131.
16. Low, W.; Das, P. & Piffaretti, C. (2016). ‘The Role of Hotels in Mixed Asset Portfolios: Revisiting the Asset-Heavy versus Asset-Light Debate’. **International Journal of the Built Environment and Asset Management**, 1(4), 273-292.
17. Robinson, S.; Singh, A.J. & Das, P. (2016), ‘Financial Impact of LEED and Energy Star Certifications on Hotel Revenues’. **Journal of Hospitality Financial Management**.
*Won Practitioner Research (Conference) Award, American Real Estate Society (2016)
*Won the Best Paper (Conference) Award, American Real Estate Society (2015)
18. Das, P., & Ziobrowski, A. (2015). The relationship between Indian realty stocks and online searches. **Journal of Emerging Market Finance**, (lead article) 14(1), 1-19
19. Das, P., Sah, V., Sharma, D., Singh, V., & Galuppo, L. (2013). Real Estate Development Process in India. **Journal of Real Estate Literature**, 21(2), 271-292.
20. Das, P., Tidwell, A., & Ziobrowski, A. (2011). Dynamics of green rentals over market cycles: Evidence from commercial office properties in San Francisco and Washington DC. **Journal of Sustainable Real Estate**, lead article, 3(1), 1-22.

PUBLICATIONS IN PRACTITIONER-ORIENTED JOURNALS

21. Das, P., Kozorez, E. and Thakare, R. (2020). How to Address the Sensitivity of Commercial Real Estate Valuation to Holding Period. **Real Estate Finance**. *Forthcoming*
22. Agarwal, M. & Das, P. (2019). Green Hotels: An Overview. **Boston Hospitality Review** (peer-reviewed). Winter 2019

PUBLISHED/ ACCEPTED BOOKS / CHAPTERS

1. **Book (co-edited):** ‘Real Estate in South Asia,’ (edited volume) with R. Aroul & J. Freybote, Routledge Publications, UK, 2019
- i. **Book chapter [peer reviewed]:** ‘Economics of Real Estate Knowledge in South Asia: Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan & Sri Lanka’ with P. Varga & E M’Seddi
 - ii. **Book chapter [peer reviewed]:** ‘REITs in India: A Story Still Unfolding’ with C.Thomas

- iii. **Book chapter [peer reviewed]:** ‘A Macroeconomic Summary of South Asia: A Real Estate Perspective: Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan & Sri Lanka’ with Y. Chen
2. **Book (co-authored):** ‘Real Estate Finance in India,’ with D. Sharma, SAGE, India, 2014
3. **Book Chapter [peer-reviewed]:** ‘Minimizing the Cost of Capital in Hotel Investments’, with G. Bodenmann, Book: Holistic Optimization Techniques in the Hospitality, Tourism, and Travel Industry, IGI Global Publishers, USA, 2017
4. **Book Chapter:** ‘Residential Real Estate in China, Past, Present & Future’, Book: Corporate Counsel's Guide to Doing Business in China , Thomson West Reuters Press, USA, 2009

RESEARCH PROJECTS IN PROGRESS

WORKING PAPERS

0. NA

PAPERS IN EARLIER STAGES OF PROGRESS

1. ‘Behavioral Explanation to Holding Period of Commercial Property by Listed Firms’, with C. Poretti & J. Freybote
2. ‘Movies and Financial Market Sentiments’, with I. Blengini

BOOKS IN PROGRESS

1. Hotel Real Estate Analysis
2. Real Estate Finance in India (2nd Edition, SAGE)

CASE STUDIES IN PROGRESS

1. ‘Mercearia D’Alegria’: A Portuguese Hotel Manager Decides on Buying versus Renting
2. ‘Opes Helvetica: A Swiss Real Estate Fund Reconsiders Asset allocation’
3. ‘Hotel Lagos: Analyzing Private Equity Investment in Nigeria’, with C. Kusuma
4. ‘Megalopolis: A REIT Considers Investing in an Asset’

AWARDS

RESEARCH AWARDS

1. **Red Pen Award** from The Journal of Real Estate Portfolio Management for excellence in refereeing services (2019)
2. **Practitioner Research Award** from the American Real Estate Society (2019)
3. Best paper award (apartment category) from the American Real Estate Society (2018)
4. **Nambiar Developers Award** for Best Paper in Real Estate from the Asian Real Est. Soc. (2016)
5. **Practitioner Research Award** from the American Real Estate Society (2016)
6. **Paper of the Year** award from **Journal of Real Estate Research** (2015)
7. Best paper award (sustainability category) from the American Real Estate Society (2015)
8. Best paper award (office category) from the American Real Estate Society (2012)
9. Best paper award (apartment category) from the American Real Estate Society (2011)
10. **Nominated** for the “**Researcher of the Year**” Award by peers at EHL (2015-20, each year)

TEACHING AWARDS, CERTIFICATIONS & TRAINING

1. **Nominated for the “Teacher of the Year”** Award by students and peers at EHL (2017, 18, 19)
2. Earned the **GTA Teaching Excellence Award** from the business school at the Georgia State Univ. Atlanta, USA (2012)
3. Attended the **Harvard Case Method Teaching Seminar**, Univ. of Vienna, (2016)
4. Earned the **Teaching Certificate** (Attestation Pédagogique) by Univ. of Appl. Sciences-Western Switzerland (HES.SO) based on 90+ hours of training
5. Completed the Robinson College of Business **Teaching Seminar**, Georgia State Univ., Atlanta USA (35 hours)
6. Participated in **over 20 pedagogic workshops** (60+ hours) organized by EHL: 2013-now

LEADERSHIP, HONORS & SERVICES

BOARD MEMBERSHIP

- **Member- Editorial Board:** Journal of Property Research (Taylor & Francis, UK), June 2020-onwards
- **Member- Editorial Board:** Journal of Sustainable Real Estate (American Real Estate Society), Jan 2020-onwards
- **Member of the Academic Board:** @ EHL Lausanne: 2018-onwards
 - Designed the concept of a new course on “Computational Thinking”
 - Developed the syllabus for Exec. MBA Corporate Finance Course (2014)
 - Audited the integrity of course objectives for Finance/Economics courses
- Invited to serve on the **Advisory Board** of Harvest Hotel Fund (to be launched), USA, 2018

AD-HOC REFEREEING SERVICES FOR PEER-REVIEWED PUBLICATIONS

[Ranked [globally top 5% of referees](#) (by merit) | Publons, a peer review sharing platform]

1. Journal of Real Estate Finance and Economics
2. Journal of Real Estate Research
3. Journal of Property Research
4. Journal of Real Estate Portfolio Management
5. International Journal of Housing Markets and Analysis
6. Real Estate Economics
7. Journal of Regional Sciences
8. Urban Studies
9. Journal of Behavioral and Experimental Finance
10. Sustainability
11. Tourism Management
12. International Journal of Hospitality Management
13. Cornell Hospitality Quarterly
14. International Journal of Contemporary Hospitality Management
15. International Journal of Built Environment and Asset Management
16. Acta Structilia
17. Routledge Publications, U.K. (for book proposals)
18. IIM Ahmedabad Case Center

LEADERSHIP

- **Acting Director:** Real Estate, Finance & Economics Institute @ EHL Lausanne: 2018-onwards
 - Led & delivered executive education workshops for CEIBS and other clients
 - Set up an International Board of Advisors
 - Organized webinars
 - Facilitated index development by the school
- **Co-Convener:** HFE Conference @ EHL Lausanne, 2020 (*Canceled due to COVID-19*) and 2019
- **Area Chair- Lodging Real Estate:** American Real Est. Soc. 2020 (*Canceled due to COVID-19*)
- **Session Chair**
 - European Real Estate Society Conference, ESSEC Paris (2019)
 - American Real Estate Society Conference, Bonita Springs FL (2018)

COLLABORATION

- **Alpha Sigma Gamma:** Forged partnership between the American Real Estate Society and EHL to award my top-performing students with this honor per semester.
- **African Real Estate Society (AfRES):** Forged partnership between AfRES and EHL to explore the development of hospitality management education in Africa, 2019
- **American Real Estate Society (ARES):** Forged partnership between ARES and EHL to collaborate on HFE Conference organization, 2019
- **University of Washington, Seattle:** Facilitated dialog between the University and EHL to explore graduate-program level collaboration, 2019
- **STR:** Facilitated dialog between STR and IIM Ahmedabad to explore collaborations, 2019

INVITED JURY SERVICES

- Best manuscript award jury member (specific category), ARES, 2017
- Best manuscript award jury member (specific category), ARES, 2016
- Best manuscript award jury member (specific category), ARES, 2014
- Best manuscript award jury member (specific category), ARES, 2013

SCHOLARSHIPS & HONORS

- **Excellence Diploma** for teaching in the PGP program: ASE University (Bucharest)
- **PREA Scholarship:** Pension Real Estate Association, Hartford CT, 2012
- **Travel Award,** RERI Conference, DePaul University, Chicago, IL 2012
- Colquitt 'Buck' Chandler **Scholarship** (Georgia State University), 2011-2013
- John H. Cowart **Scholarship** (Georgia State University), 2010-11
- Alpha Sigma Gamma (the International Real Estate Society) **Honors**, 2011
- Phi Beta Delta (by invitation: scholarly achievement in international education) **Honors**, 2010
- **President (elected),** International Graduate Student Association, Texas A&M University, 2008
- Full Merit **Scholarship,** Indian Institute of Technology, 2000-04

INVITED TALKS

KEYNOTE LECTURES / SPEECHES

- ‘Three Mantras of Success’, Bachelors’ **Graduation Speech**, EHL Switzerland, Jul 24 2020
- ‘Five Common Mistakes in Hotel Valuation’ (Keynote), **RICS Switzerland**, Zürich, Jan 2020
- ‘Pricing Anything in Commercial Real Estate’ (Keynote), **NMIMS Mumbai**, Dec 2019
- ‘Hedonic Valuation for Commercial Real Estate’ (Keynote), **RICS SBE Mumbai**, Aug 2019
- ‘Hotel Valuation using Hedonic Models’ (Keynote), **RICS Switzerland**, Bern, Oct 2018
- ‘Pursuit of Wealth’ (Keynote), Exec. MBA **Graduation Speech**, EHL Switzerland, Aug 2018
- ‘Pursuit of HappiDness’ (Keynote), Exec. MBA **Graduation Speech**, EHL Switzerland, Aug 2017
- ‘Pricing Anything in Commercial Real Estate’ (Keynote), **RICS School**, Noida, India, 2017
- ‘A Primer on Real Estate for Architects’ (Keynote), **Indian Institute of Tech.**, Roorkee, Jan. 2015

PANEL DISCUSSIONS

- ‘Asset Management in Real Estate’ (Panel), **ARES Conference (USA)**, Apr 2020: *Canceled (COVID-19)*
- ‘Real Estate Valuation and Design’ (Panel), **ARES Conference (USA)**, Apr 2020: *Canceled (COVID-19)*

SEMINARS

- ‘Behavioral Explanation to Spatial Dependence’(Seminar), **Univ. of Reading (UK)**, Feb 2020
- ‘Behavioral Explanation to Spatial Dependence’(Seminar), **Univ. of Manchester (UK)**, Feb 2020
- ‘Behavioral Explanation to Spatial Dependence’ (Seminar), **IIM Bangalore**, Dec 2018
- ‘Determinants of Homeownership in India’ (Seminar), **IIM Bangalore**, 2013

WEBINARS

- ‘Covid19: Hotels and Commercial Real Estate’, **Indian School of Hospitality**, Apr 2020
- **Host:** ‘Commercial Real Estate in the Covi-19 Era’, REFE Institute (EHL Lausanne), Apr 2020

FACULTY / MANAGEMENT DEVELOPMENT WORKSHOP DELIVERY

- 2019 (Dec): ‘**How to Develop Courses that Matter.**’ EHL Lausanne
Audience: Faculty members. Guilin Tourism University, China
My Role: To develop and deliver the one-day workshop
- 2019 (March): ‘**Financial Agility for Hotel Managers.**’ Coworth Park/ London (UK)
Audience: Financial Controllers and Directors of Finance from globally spread Dorchester Collection Luxury Hotels
My Role: To develop and deliver the one-day workshop

ACADEMIC SUPERVISION

DOCTORAL SUPERVISION

- 2020: Dissertation committee member of Gil Keinan, Graziadio Business School, **Pepperdine University**, Malibu California. Title: Impact of management company expertise on hotel value

- 2018: External examiner for the viva voce of Steffen Heinig, Henley Business School, **University of Reading**, UK. Title: Essays on sentiment: an analysis of the commercial real estate market

EXEC. MBA CAPSTONE PROJECTS AT EHL

- 2018: Feasibility of converting an inherited villa to a hotel in Basque, France (Sven D'Iribarne)
- **2018**: Hedonic Room Pricing Strategy in Crans Montana, Suisse (Olga Mitireva & Yulia Belopilskaya)
- 2017: Development of a hotel consortium at Zermatt, Switzerland, (Christian de Polignac)
- **2015**: Allocation to hotels in mixed asset portfolios: asset-heavy enterprises (WeiKai Low)
- 2015: Market analysis for hotel development in Liuzhou, China (Ankit Vats)
- 2014: Market analysis for a proposed hotel school in Sardinia, Italy (Laura Ziemkowski)
- 2014: Feasibility analysis for a proposed hotel school in Dar Es Salaam (Zhaokang Zhang)

BACHELOR THESES AT EHL

- 2016: Does asset turnover make a REIT more attractive to portfolio managers? (Yu Pang)
- **2016**: Effects of geographic diversification on hotel REITs' cost of capital (Brigitte Frutig)
- 2015: Association between asset tangibility and systemic risk in hotel firms (Queenie Chor)
- 2015: Applying topological data analysis to hotel industry (Jeremy Bron)

STUDENT BUSINESS PROJECTS AT EHL

- **2017**: Concept for E-Cigarettes Promotion, Client: **Philip Morris International**
- 2017: Development of a hotel concept in Maldives, Client: a boutique hotel firm
- 2016: Student housing in Europe, entrepreneurial student project
- 2015: Launching a sustainable energy generation product, Client: a Swiss start up
- **2014**: Online reservation system errors, Client: **Expedia**
- 2014: Repositioning a boutique hotel asset, France, Client: a family-owned business

INDUSTRY / EXTERNAL ENGAGEMENTS

CONSULTING

- Developed Natural Vacancy Rate Indices across global markets for STR (London, UK & Nashville, USA): **STR London**.
- Conducted a study of real estate credit rating system in the United States for **Korea Research Institute for Human Settlements**, 2012; with V. Singh

INTERNATIONAL / INDUSTRY ENGAGEMENTS

- Co-authored a white paper on Hotel Valuation for the **Royal Institute of Chartered Surveyors (RICS)** Switzerland
- Invited by the Financial Regulator (**Securities and Exchange Board of India: SEBI**) to critique the newly introduced REIT regulation, IRCII, Mumbai, 2015
- Invited for feedback on repositioning the business school by **Jaypee Business School**, Noida (India), August 2017

TEACHING EXPERIENCE & STUDENT RATINGS

(*indicates courses that I developed independently)

Ecole hôtelière de Lausanne (EHL), Switzerland | Ratings (/10)

CONTACT COURSES	Level	Avg.	Min	Max
Real Estate Finance & Valuation*	Exec. MBA	9.2	8.7	9.7
Real Estate Finance & Investment*	Masters'	9.0	8.5	9.6
Real Estate Finance*	Bachelors'	8.4	7.0	9.1
ONLINE COURSES				
Valuation of Hotel Investment*	MBA	9.0	9.0	9.0

Robinson College of Business, Georgia State University Atlanta, USA | Ratings (scaled from /5)

CONTACT COURSES	Level	Avg.	Min	Max
Real Estate Finance and Mortgage Banking	Bachelors'	9.2	9.2	9.2
Real Estate Cycles*	Bachelors'	9.0	9.0	9.0
Real Estate Principles	Bachelors'	9.4	9.0	9.8
ONLINE COURSES				
RE Concepts & Practice* ONLINE	MBA	8.2	7.8	8.4
Real Estate Principles* ONLINE	Bachelors'	8.2	7.8	8.6

MEDIA ENGAGEMENTS / QUOTES

TV INTERVIEW

- Bihar Bihan', detailed 1-hour interview in a morning TV show, Doordarshan (**the national TV channel of India**) Bihar, Recorded on August 17, 2018, 9:30 AM
- Bihar Bihan', detailed 1-hour interview in a morning TV show, Doordarshan (**the national TV channel of India**) Bihar, August 13, 2015, 8:30 AM

OP-ED'S PUBLISHED IN POPULAR MEDIA

- **EHL Insights | HospitalityNet: Why is Commercial Real Estate underrated in public discourse?** (With Roland Füss) ([31 July 2020](#))
- **HotelNewsNow: What drives hotels' holding periods??** ([12 Jun 2020](#))
- **Hospitality Insights | HospitalityNet : Commercial Real Estate Valuation in the Covid-19 Era** (with Remy Rein) ([30 April 2020](#))
- **HospitalityNet | Hospitality Insights: Machines vs Humans: Real Estate Valuation During the Coronavirus Crisis** ([15 Apr 2020](#))
- **(Indian Express) Food&Hospitality : Four ways in which the corona episode will make the hospitality industry question itself** ([8 Apr 2020](#))
- **TagesKarte (German): Gastbeitrag: Hotellerie, hinterfrage dich selbst!** ([2 Apr 2020](#))
- **Hindustan Times: Why does India need specialized real estate education** ([31 Oct 2018](#))
- **Times of India (Education Times Supplement): Know everything about the changing trends in hospitality management.** ([23 July 2018](#))
- **Economic Times (Editorial Page): Hotel is Where the Heart Is.** ([18 Nov 2017](#))
- **HotelNewsNow: How key is it to 'be different' in hotel real estate?** ([Jul 2017](#))

- **FirstPost:** Budget 2017: With demonetisation hitting homebuyers, rental housing needs to be promoted ([Jan 2017](#))
- **Financial Express:** Are renters better off than homeowners? ([Sep 2016](#))
- **HotelNewsNow:** tips to adjust a hotel's benchmark cap rate ([Feb 2016](#))
- **CafeMutual:** Busting the 5 myths associated with REITs ([Feb 2016](#))
- **BusinessWorld:** Are Managers Ready For REITs in India? ([Nov 2014](#))

PRINT / INTERNET MEDIA QUOTES

- Hotel Online (a popular hospitality management portal), [28 Dec 2017](#)
- **Hindustan** (a popular daily in Hindi), Patna edition ([30 Aug 2017](#))
- **FirstPost:** Narendra Modi's Bihar visit today to survey flood-hit regions..., [26 Aug 2017](#)
- **FirstPost:** ...Bihar's long wait for Centre-state cooperation, [31 Jul 2017](#)
- Hotel Online: The Hotel Room of the Future, [30 May 2017](#)
- BHI, China: [14 Apr 2015](#)
- Hoae, China : 瑞士洛桑酒店管理学院教授 Dr. Das Prashant 到中瑞酒店管理学院讲学, [15 Apr 2015](#)
- Realty & More Magazine: Book Review: Real Estate Finance in India | by Jeremy Isnard, [Apr 2014](#)
- Realty & More Magazine: Ponder before pre-paying, [Mar 2014](#)
- Realty & More Magazine: Home Loan Rates may Head South in 2014, [Jan 2014](#)
- Cityscape Magazine: China: Top 10 Residential Trends, May 2009

ARTICLES FOR INDUSTRY

- 10 Reasons Why Indian Real Estate Needs Specialists | CREDAI Real Estate Review, Sep 2011
- Are you spending too much? : Steps to ensuring energy efficiency in existing buildings | with Abhay Ambati | CREDAI Real Estate Review, June 2011
- Are you Future Ready? : 5 Steps to Building an “Information-Edge” In Real Estate | CREDAI Real Estate Review, Mar 2011 | Co-Author: Divyanshu Sharma
- A New Avatar of Outsourcing | ChindiaBiz, Apr 16-2010
- Social Responsibility and Business Opportunities | Interviewee: Dr. Karen Gibler | The Global Analyst, Dec 2013
- Market Efficiency, Transparency and Real Estate in India | Interviewees: Dr. Alan Ziobrowski, Dr. Venky Panchapagesan | CREDAI Times, Feb 2013 | Publishers: Confederation of Real Estate Developers' Association of India (New Delhi)
- Need for Quality Academic Real Estate Research in India | Interviewees: Dr. Julian Diaz III, Dr. V. Chandrasekar | CREDAI Times, Jul-Sep 2012
- An International Perspective on Real Estate Education in India | Interviewee: Dr. Paul Gallimore | CREDAI Real Estate Review, Jan-Mar 2012
- Indian Real Estate is Like the U.S. in 1970: An Interview with Dr. Jeffrey Fisher | CREDAI Real Estate Review, Apr-Jun 2012

- Real Estate Education In India: A Rendezvous with Dr. Julian Diaz III |CREDAI Times, Dec 2011 |Publishers: Confederation of Real Estate Developers' Association of India (New Delhi)
- Assessing India's Investment Potentials: A Rendezvous with Wells Fargo Global Experts | with Anitha Vadavatha | ChindiaBiz OpEds Series (India China America Institute, Atlanta), July 2011
- A New Currency of Chindia and Latin America? | ChindiaBiz, Oct-2-2009

PAPER PRESENTATION AT CONFERENCES

1. 'Sentiments & Prepayment Hazard in CMBS Loans', with J. Freybote.
~World Finance & Banking Symposium, FMS, Delhi University (India), 2019
2. 'The Time-Varying Nature of Spatial Dependencies in Commercial Real Estate Prices: A Behavioral Explanation', with P. Sinha, J. Freybote & R Füss.
~Euroean Real Estate Society, ESSEC, Paris (France), 2019
~India Finance Conference, IIM Calcutta (India), Dec 2018
3. 'CMBS Loan Prepayments and Investor Sentiments', with J. Freybote
~American Real Estate Society, Bonita Springs-FL(USA), 2018
4. 'Geographic Diversification and Systematic Risk in Hotel REITs', with B. Frutig
~European Real Estate Society (ERES) Annual Conference, Delft (Netherlands), 2017
5. 'Caste, Faith, Gender: Determinants of Homeownership in Urban India',with E. Coulson and A. Ziobrowski
~AREUEA International Conference, Alicante (Spain), 2016
6. 'How Good is Being Different? The Context of Commercial Real Estate', with P. Smith and P. Gallimore
~ Asian Real Estate Society (AsRES) Annual Conference, Bangalore, India (2016)
(Won 'Nambiar Developers Best Paper Award in Real Estate)
7. 'The Price Implications of "Standing Out"', with P. Smith and P. Gallimore
~European Real Estate Society (ERES) Annual Conference, Regensberg (Germany), 2016
8. 'Internet Search and Hotel revenue',
~European Real Estate Society (ERES) Annual Conference, Istanbul (Turkey), 2015
9. 'Online Information Search, Market Fundamentals and Apartment Real Estate', with A. Ziobrowski & E. Coulson
~American Real Estate & Urban Economics Association (AREUEA) International National Conference, Reading (UK), 2014
10. 'Investor Sentiments and Systematic Risk in REIT Returns', with J. Freybote (first author)
~Maastricht-NUS-MIT Real Estate Finance and Investment Symposium, 2013
~American Real Estate & Urban Economics Association (AREUEA) National Conference, Washington DC, 2013
~American Real Estate Society, Big Islands Hawaii (USA), 2013
11. 'Perception as an Alternative Measure of Housing Affordability', with M. Agarwal (first author) and D. Sharma
~American Real Estate Society, Big Islands Hawaii (USA), 2013

12. 'The Relationship between Indian Realty Stocks and Online Searches,' with A. Ziobrowski
~American Real Estate Society, St. Petersburg, FL (USA), 2012
13. 'How Real Estate Developers Do Their Work,' with D. Sharma, V. Sah (presenter), V. Singh & L. Galuppo
~American Real Estate Society, St. Petersburg, FL (USA), 2012
14. 'Determinants of Premiums for Energy Efficient Design in the Office Market,' with J. Wiley
~American Real Estate Society, ST. Petersburg, FL (USA), 2012
*** (Won 'Best Manuscript Award' in 'Office' Category, sponsored by NAIOP) ***
15. 'The Relationship between Internet Search and REIT Returns,' with A. Tidwell & A. Ziobrowski,
~AREUEA National Conference, Washington DC, 2011
~American Real Estate Society, Seattle, WA (USA), 2011
*** (Won 'Best Manuscript Award in 'Apartments' category, sponsored by NMHC) ***
16. 'A 'Green' Perspective on Rental Rate Dynamics,' with A. Tidwell & A. Ziobrowski,
~American Real Estate Society, Seattle, WA (USA), 2011
17. 'Culture Specific Solutions for Dealing with Waiting Time on Computer Applications', with M. Agarwal (first author)
~Indo Danish HCI Research Symposium, IIT Guwahati, India, 2006

OTHER EXPERIENCE & VOLUNTEERING

Worked temporarily with a leading real estate developer Portman Holdings, Atlanta, USA (Summer 2013) ● Served as a Strategic Advisor (2011-2013) to Realism Real Estate Consultancy Pvt Ltd, India ● Interned with a real estate management consulting firm RealFoundations, Inc., Dallas, TX, USA (summer 2008) ● Interned with a non-profit specializing in affordable housing: COSTFORD, Trivandrum, India (Summer 2003). ● Volunteered for a study on indigenous tribal architecture of Jharkhand for Indian National Trust for Art and Cultural Heritage (INTACH)

PROFESSIONAL ORGANIZATIONS

- American Real Estate and Urban Economics Association (AREUEA)
- Financial Management Association (FMA)
- American Real Estate Society (ARES)
- European Real Estate Society (ERES)
- Asian Real Estate Society (AsRES)
- India Finance Association (IFA)
- Association of Hospitality Financial Management Educators (AHFME)
- India China America Institute (ICA)

HOBBIES / INTERESTS

● Writing stories for adults and children ● oil painting on canvas and digital painting ● traveling ● cooking ● sculpting in clay and wood

REFERENCES

Available upon request